**FORM FOR THE MEMBERS OF PERSONAL TEAM**

***Table: Types of Reactions***

|  |  |  |  |
| --- | --- | --- | --- |
| 1) Improve my loyalty to the clinic  (+5) | 2) Increase diligence on 5%  (+5) | 3) Increase diligence on 10%  (+10) | 4) Increase diligence on 15%  (+15) |
| 5) Improve qualification  (+20) | 6) No effect  (0) | 7) Enter into conflict with administration  (-15) | 8) Quit this clinic  (-20) |

***Table: Reactions to the motivators***

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| Motivators of 1st administrator’s team | Reaction | Score | Motivators of 2nd administrator’s team | Reaction | Score |
| 1 |  |  | 1 |  |  |
| 2 |  |  | 2 |  |  |
| 3 |  |  | 3 |  |  |
| 4 |  |  | 4 |  |  |
| 5 |  |  | 5 |  |  |
| 6 |  |  | 6 |  |  |
| 7 |  |  | 7 |  |  |
| 8 |  |  | 8 |  |  |
| 9 |  |  | 9 |  |  |
| 10 |  |  | 10 |  |  |
| 11 |  |  | 11 |  |  |
| 12 |  |  | 12 |  |  |
| 13 |  |  | 13 |  |  |
| 14 |  |  | 14 |  |  |
| 15 |  |  | 15 |  |  |
| Total |  | | Total |  | |

**FORM FOR THE MEMBERS OF ADMITINTRATION TEAM**

|  |  |
| --- | --- |
| **#** | **Motivational proposition** |
| 1 |  |
| 2 |  |
| 3 |  |
| 4 |  |
| 5 |  |
| 6 |  |
| 7 |  |
| 8 |  |
| 9 |  |
| 10 |  |
| 11 |  |
| 12 |  |
| 13 |  |
| 14 |  |
| 15 |  |